



सत्यमेव जयते
Ministry of Youth Affairs and Sports
Government of India



Ref. No. 1006/47/SAI/SP/LO-CSR/2018-19

EXPRESSION OF INTEREST (EOI)

FOR

CSR PARTNERSHIPS FOR VARIOUS VERTICALS OF SAI ACADEMIES

Date of Publish: 26th December 2018

Proposal Submission first Cut off Date: 31st January 2019

Sports Authority of India (SAI)

1st Floor, SAI, HQ, JLN Stadium, Entry no 10, Lodhi Road, New Delhi

Expression of Interest (EOI)

Through this Expression Of Interest (EOI) document, expressions of interest and/or applications and/or proposals are invited from reputed entities including Companies/trusts/societies/LLPs to provide its services on a Philanthropic/Charitable/CSR basis for provision of one or more of the service verticals at the SAI academies which have been/being established and/or other Sports Promotional Scheme handled by SAI.

Along with the material terms of this present EOI, the ancillary terms in addition to the list of documents are enumerated under the Annexures to this EOI. Only those applicants who satisfy the pre-qualification conditions as enumerated under this EOI need apply.

**(Deputy Director)
Special Projects**

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1. INTRODUCTION

- 1.1 The Government of India aims to encourage sports all over the country by strengthening the eco-system of sports in India by promoting mass participation and excellence in sports. In order to achieve the same, it has implemented several schemes which envisage identification of talented athletes and provision of training, equipment and sports science support to such athletes. Khelo India is one such scheme where talent is identified and nurtured in Sports Authority of India/state/private academies.
- 1.2 Sports Authority of India(hereafter referred to as “SAI”) performs the primary function of broad basing sports in the country and bringing excellence in sports by running various national academies at its Regional Centres and also by providing all logistical support for the training of National teams and athletes participating in International sporting events and organizing, developing and conducting sports education programs, through its regional centres and other field units. It also runs SAI Training Centres (STC)/ Special Area Games (SAG)/ Centre of Excellence (COE) schemes in its regional and other centres. SAI is desirous of providing the training, equipment and sports science support to the identified athletes (including Khelo India Talent)through state of the art sport academies thereby creating a pathway for Indian sportspersons to achieve international success mainly in the Olympics 2024,2028 and beyond by adopting a system driven, coach lead approach.
- 1.3 In order to achieve the same, there is a need to improve and modernize the existing/new academies, talent development and management set-up, so as to integrate the knowledge / expertise from such modernized set-ups with the training and management of athletes for achieving global excellence in sports.
- 1.4 In view of the above, SAI has issued this present Expression of Interest (EOI) for partnership to all the interested and eligible reputed entities including Companies/trusts/societies/philanthropic institutions/LLP’/NGO’s to propose models for the provision of one or more service verticals at one or more SAI academies. **The primary objective of this partnership shall be to transform the existing position of Indian sport and the facilities therein and improve them, thereby placing them on par with world class standards. The intention is to undertake this initiative on a Philanthropic/Charitable/CSR basis for strategic value addition without any purpose or design to make profits.**

2. INVITATION FOR PARTNERSHIP

SAI invites well established and developed organizations(including companies, trusts, philanthropic institutions, societies, LLP’s)to offer detailed proposals to provide one or more of the specified service verticals to the SAI academies as mentioned below on a CSR/philanthropic/charitable basis. The intended partner is expected to bring expertise and know-how in the provision of the service verticals while ensuring state of the art quality and standards. The expression of interest and/or application and/or proposal shall include a detailed plan to provide a comprehensive solution for the provision of the particular service vertical at the SAI Academies and other Sports Promotional

Scheme handled by SAI as mentioned in the EOI. Further, for the purpose of this EOI, “**SAI Academies**” would include SAI Academies as mentioned in Annexure I and any other sports promotional scheme handled by SAI.

For the purpose of this EOI, “**Applicant**” shall mean either of the following;

- a. Companies/LLP’s;
- b. Trust / NGO’s Philanthropic institutions/Society; and
- c. Consortium comprising of the above entities.

CRITICAL DATE SHEET:

(The timelines for various activities are estimated as follows)

S. No.	Activity	Date/ Time
1.	Issuing of EOI	26 th December’2018
2.	Last date for posting queries and seeking clarification through email	31 st December 2018 by 1:00 PM
3.	Pre-Proposal Meeting	31 st December 2018 at 2:30 PM
4.	Proposal Submission Start date	27 st December 2018
5.	Proposal Submission First cutoff date	31 st January 2019

- As this is an ongoing process to apply for CSR partnership, there will be no last date of application.
- The proposals received up-to 31st January 2019 will be processed in February.
- The proposals received thereafter in each quarter will be processed as a batch subsequently.

3. SCOPE OF WORK

3.1 The **primary goals and objectives** of the applicant selected through this EOI shall be:

- A. To provide world class sporting infrastructure and support to the Indian athletes through the provision and implementation of one or more of the service verticals to the SAI academies on a Philanthropic//Charitable/CSR basis which shall concentrate on optimum quality and management.

- B. In case of Companies, full compliance with the existing laws including but not limited to the CSR Provisions prescribed under the Companies Act, 2013, if the same is being contributed from its CSR funds.
- C. In the case of Trusts and/or Societies and/or LLPs, full compliance with the existing laws which may be applicable including but not limited to the provisions stipulated under the Indian Trusts Act, 1882, Limited Liability Partnership Act 2008, and the Societies Registration Act, 1860.
- D. To incur and bear all expenditure (including additional expenditure if any) to fulfill above objectives. The partner is expected to spend the money or money's worth themselves and/or make the payment(s) for the services to be rendered by them, either on their own or through a third party.
- E. The Company/Entity may spend more amount than what they are required to spend as per CSR provision prescribed under the Companies Act, 2013.
- F. It is clarified that there will be an agreement executed on involvement of partners in management of the verticals offered by them.
- G. A monitoring mechanism shall be put in place and shall require conformance.
- H. A joint committee comprising of members from SAI and Partner shall be constituted. Biannual evaluation of the performance of Partner shall be done by this joint committee. It is clarified that SAI may take Subject Matter Experts (SME) on board for the purpose of evaluation of performance.

3.2 The following are the **Service Verticals for the SAI Academies:**

- i. Coaching (training and expertise);
- ii. Sports Science, Sports Medicine and minor injuries management;
- iii. Diet and Nutrition Services;
- iv. Education tie-up services for the players;
- v. Design and implementation of comprehensive Athlete education, skill development and vocational programmes;
- vi. Provision of counseling and awareness programmes for post-career opportunities and ensuring cognitive, mental and emotional maturity of the athletes;
- vii. Lodging which includes:
 - a. Maintenance and/or provision of costs and/or services, for lodging at SAI Facilities; or
 - b. Lodging/Accommodation services and/or provision of costs for such lodging/accommodation when the Athletes travel for tournaments/competitions/camps.
- viii. Kitting and Equipment (including upgrades of equipment), consumables for the Athletes;

- ix. Kitting and Equipment (including upgrades of equipment), consumables at SAI Academies and facilities;
- x. Asset utilization and maintenance/ upkeep services;
- xi. Travel arrangement and services for attending tournaments and/or SAI coaching camps/training centers;
- xii. Insurance and Medical expenses and/or services; and
- xiii. Development of Sports infrastructure, training, expertise, sports science back-up, nutrition to sports persons, design of implementation of Athletes education, kitting, equipment, travel arrangement, medical expenses or any other areas for the development of Sports under the Khelo India.
- xiv. The Implementation of Athletes education, kitting, equipment, travel arrangement, medical expense or any other areas for the development of sports under Target Olympic Podium Scheme (TOPS).
- xv. Support to Sports Women.
- xvi. Any other services which may be notified by SAI specifically at any given point in time.
It is clarified that the intended partner needs to indicate clearly number of years, they wish to offer specific services. It could be one time also.

3.3 The service verticals mentioned at point no. 3.2 may also be provided to other SAI Sports Promotional scheme such as SAI Training Centre (STC), Centre of Excellence (CoE) centers. Details of the other SAI Sports Promotional schemes is available at SAI website <http://sportsauthorityofindia.nic.in/>.

3.4 SAI shall evaluate the proposals in accordance with the manner prescribed under this present EOI and SAI shall be the final authority and shall have the final decision making power vis-à-vis applications and/or proposals made pursuant to this EOI.

3.5 The proposal of the Applicant should ensure that in the event any revenue is generated from the provision of the goods and/or services, necessarily all such revenue shall be utilized towards the project and/or vertical which the Applicant undertakes. In no case will the Applicant be entitled to any profits.

3.6 The Applicant shall be solely responsible for the timely payment of minimum wages as per Central Government Rule for their employees as per the Government norms and deductions towards E.P.F. and E.S.I. and the Applicant shall be solely responsible for compliance with the provisions of various Labour and Industrial laws.

3.7 The persons employed by the Applicant should not have any adverse police records/criminal cases against them. The Applicant should get police verifications of the personnel to be engaged. The Applicant shall provide the proof of background check of its staff deputed for the provision of services at the SAI academy and/or site.

3.8 The Agreement for the proposed partnership shall be in accordance with the requirements of the specific vertical, terms of the proposal, evaluation of the proposals by SAI and further discussions between the Applicant and SAI (if any). Selected Applicants shall be assessed and their performance would be monitored on a regular basis. The performance of the Applicants

may be appraised/ renewed annually or periodically (in accordance with the specific terms of the Agreement) on the basis of the outcome vis a vis performance bench mark, quality of manpower deployed/services, timeliness and feedback from stakeholders. These will be used to extend agreement and identify monitors for special assignments/projects.

- 3.9 The Partner shall have to promptly reply to all the enquiries, ensure execution as per terms of agreement and keep SAI informed of new products/ developments / innovative ideas that shall help reduce the cost and improve quality, reliability, of running the Academies etc.
- 3.10 In case selected partner is found in breach of any terms and condition(s) of this EOI or the Agreement and/or any laws, rules, regulations or any SAI guidelines/rules or supply/work order, at any stage during the course of services, SAI reserves all rights to terminate the agreement, with three month notice besides debarring and blacklisting the Applicant concerned for at least three years, from further dealings with SAI, in appropriate cases.
- 3.11 Either party can terminate the contract by giving a three month written notice to the other party.
- 3.12 The selected Applicant shall indemnify SAI and user departments against all third party claims of infringement of patent, trademark/copyright or industrial design rights arising from the use of the supplied and related services or any part thereof. SAI stands indemnified from any claims arising from any act and/or omission that the Applicant's manpower may opt to have towards the discharge of their duties in the fulfillment of the purchase orders.
- 3.13 The Applicant is free to have an expert on board for the execution of the scope of work or for the scope of work to be delivered by the Applicant, through involvement of a third party, wherein the payments shall be made by the Applicant to the third party directly and SAI shall bear no responsibility for the same. In case the Applicant hires a third party for execution of the scope of work, such third party has to fulfill the qualification criteria to get empaneled as mentioned below:
 - A. The third party should not have been debarred/ blacklisted by any state govt/ central govt/PSU/reputed private institution for last 5 years; and
 - B. The Third Party shall furnish all required licenses and permissions, for the services and/or goods it seeks to provide/use.

Provided that SAI shall evaluate the proposed third party that any Partner may suggest to bring on board in order to determine whether such third party service provider is an actual duly registered going business entity, or in the case of any coach/expert, whether such person is sufficiently qualified/certified/accredited.

4. ELIGIBILITY CRITERIA

4.1 Each Applicant shall meet the basic criteria as a pre-requisite to be considered in the application process for the purposes of this EOI.

S.No	Eligibility Criteria	Supporting Documents
1.	<p>Companies, trusts, society, NGO's, philanthropic institutions, LLP's, can participate in the application process.</p> <p>Consortium is also permitted where in Lead Member will have to be mentioned in the offer.</p>	<p>1) To please provide GST, PAN, TAN and other related constitutional documents including MOA, AOA, trust deed, LLP agreement and registration/incorporation certificate etc.</p> <p>2) In case of consortium, all consortium members must provide the necessary documents that are required as per the pre-qualification conditions mentioned herein and as per their constitution. Consortium is also required to furnish an agreement executed amongst all the members of Consortium.</p> <p>Within a Consortium, it shall be necessary for the Lead Member of the same to fulfill all the Pre-Qualification Conditions in Clause 4.1 while the remaining members of the consortium shall have to fulfill all but sub-heading 3 of the Eligibility Criteria enumerated under Clause 4.1.</p>
2.	<p>Person applying should be 'Fit and Proper Person' (The term "person" shall have the meaning ascribed to it under the Companies Act, 1956/ 2013). For a consortium/ syndicate, this term would apply to all members of the consortium/ syndicate, If the applicant is company then, any of its Directors, Chief Executive Officer or other officials involved in the day to day operations of the company. The committee reserves the right to</p>	<p>For the purpose of determining whether Applicant is a 'Fit and Proper Person', SAI may take the indicative criteria mentioned below:</p> <ul style="list-style-type: none"> • financial integrity of the Applicant; • ability of the Applicant to undertake all obligations set out under the in this EOI; • absence of convictions or civil liabilities against the Applicant;

	<p>exclude any person as per its sole discretion. If the applicant is a trust or society or a LLP then any of its Trustees and/or Directors and/or Governors and/or designated Partners’.</p>	<ul style="list-style-type: none"> • absence of any previous debarment of the Applicant, in accordance with the General Financial Rules, 2017, provided such debarment is still existing; • absence of any disqualification as specified below: • Conviction of the Applicant or any of its respective directors, partners, executives or key managerial personnel by any judicial body for any offence involving moral turpitude, economic offence, securities laws or fraud or any offence under the Prevention of Corruption Act, 1988 or the Indian Penal Code, or any other law for the time being in force, for causing any loss of life or property or causing a threat to public health as part of execution of a public procurement contract; • Admission of an application for winding up or liquidation under Applicable Laws against the Applicant or any of its or their respective directors and partners; • Any action or proceeding being initiated under the Insolvency and Bankruptcy Laws under the Applicable Law, including but not limited to declaration of Insolvency or Bankruptcy, disqualification or de-recognition by any professional body being initiated against the Applicant; • Current or previous banning of the Applicant or its respective directors, partners, executives or key managerial personnel by the governing body of any sport from involvement in the administration of or any form of participation in such sport, for any reason; • Default by The Applicant or any of its or their respective directors and of any of its obligations to a financial institution or has defaulted on any of its obligations to a financial institution in the last 3 (three) financial years;
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		<ul style="list-style-type: none"> Black listing of the Applicant by any government or semi-government body. <p>Undertaking of Fit and Proper Person as per the Proforma given in Annexure IV and no involvement in criminal activity on a stamp paper to be furnished.</p>
3.	<p>The applicant shall have either:</p> <p>a. For NGO/philanthropic institution/society/trust; average donations/contributions/charity of rupees one crore or more for last three years (15-16,16-17 and 17-18); or</p> <p>b. In case of company/LLP, the average profit as per the company act or share of profit as per the LLP act, before tax should be Rs Five Crore for last three years (15-16,16-17,17-18).</p>	<p>a. Audited financial statement (Balance Sheet and Profit and Loss Account) for previous three financial years.</p> <p>b. Certificate from the statutory auditors.</p>
4.	<p>All applications by Company/LLP Trust/Societies/Philanthropic institution etc. should be accompanied with proper authorisation in favour of the person signing the proposal.</p>	<p>Authorization Letter/Power of Attorney (sample attached at Annexure-III)</p>

4.2 **Annexure I** contains details of academies at various SAI locations. The various other activities such as Come and Play, National Camps, STC/COE training is also being carried out at various SAI Regional centres and SAI Stadia (Details mentioned at SAI website : <http://sportsauthorityofindia.nic.in>). SAI is open to start new academies or convert existing STC/COE to the academies in case the credible offer is made by the applicant at such centres. The Applicants shall submit their expressions of interest / proposals detailing their choice of vertical and funding details for the said verticals. The Applicants shall provide their expressions of interest/ proposals with respect to the verticals as provided under Clause 3.2 of this EOI and in accordance with the matrix/format provided under **Annexure II**.

4.3 The details of the verticals where services/goods could be offered are mentioned in Clause 3.2 above.

4.4 For each of the offer made, the Applicant must specifically indicate the services and/or products, intended to be offered which should include narrative description on methodology, plan, details of third party service providers etc. The indicative budget should also be mentioned.

- 4.5 SAI reserves the right to modify the evaluation process in accordance with Clause 8 (Evaluation) at any time during the application process, without assigning any reason, whatsoever. The same will be placed on SAI website.
- 4.6 SAI reserves all rights to, at any time during the process of evaluation, to seek any clarifications from the Applicants or provide clarifications to the Applicants.
- 4.7 Every Applicant responding to this EOI shall hereby represent and guarantee that:
- a) It is legally capable to make such a proposal and not barred to do so under any law for time being in force;
 - b) It has made the proposal in good faith and the signatory on its behalf is legally competent to do so;
 - c) It has reviewed and fully understood the terms herein and taken competent advice before making the proposal; and
 - d) It is not the subject of any legal proceedings under the existing criminal law and/or Income Tax law and/or any other law in force governing economic crimes.

5. SUBMISSION OF PROPOSALS

- 5.1 The Proposal/EOI from the interested Applicant should be in English and should consist of the documents stated below in Clause 5.4 and are to be submitted in password protected compressed folders at **csr.saischemes@gmail.com**.
- 5.2 The password of the Proposal shall not be mentioned anywhere in the email.
- 5.3 The password shall be required on the date of opening of Proposal which shall be communicated separately to the Applicants via email/Phone.
- 5.4 Documents to be submitted to SAI are:

PRE QUALIFICATION DOCUMENTS		
S. No.	Criteria	Document to be submitted
1	Companies, LLP, Trust, Society, any Not for Profit Organization (including philanthropic institutions), Consortium can participate in the application process.	
A	Incorporation/Registration	Copy of Certificate of Incorporation / Trust Deed/ LLP Agreement/ Registration Certificate / Articles and Memorandum of Association and aims/ objectives of the Applicant organization.

B	PAN Card No.	Copy of PAN Card
C	TAN No.	Copy of TAN No
D	GST Reg. Certificate	Copy of GST Registration
E	In case of Consortium	In addition to all relevant documents as per Eligibility Criteria, Consortium is also required to furnish an agreement executed amongst all the members of Consortium.
2	Financial Status - Certificate from the statutory auditors (of either one of the below as the case may be)	
A	Not for Profit Entity	Average donations/contributions/charity of rupees One crore or more for last three years (15-16,16-17 and 17-18), or
B	Company/LLP	Average profit as per the applicable law, before tax should be Rs Five Crore for last three years (15-16,16-17,17-18).
3	All applications by Company/ LLP/ Trust/ Societies/ consortium etc. should be accompanied with proper authorization in favor of the person signing the proposal.	
A	Authorized Signatory	Copy of Power of Attorney in favour of Authorized signatory of EOI Documents. OR Signed copy of Board's resolution(s) in favour of Authorized signatory of the Applicant. (Sample Attached at Annexure III)
B	Proposal Submission Form	Copy of Signed and Stamped Proposal Submission Form as per Annexure III.
C	Fit and Proper Person	Undertaking as per Performa given in Annexure – IV
D	EOI Documents	Signed copy of EOI, corrigendum and clarification issued to this EOI, if any, duly signed and stamped on each page by the authorized signatory of the Applicant as a mark of acceptance of all conditions of this EOI.
4	General Conditions	
A	Signed and scanned copy of Certificate from a Chartered accountant	<p>a. The Applicant is abiding by all statutory laws / rules / regulations / guidelines as applicable from time to time including submission of Income tax return, etc.</p> <p>b. Solvency certificate from the Applicant's bank. Solvency Certificate for the Applicant should not be dated more than one (1) month old from the last date of submission of the proposal.</p> <p>c. Signed copy of audited statement of Accounts of the Applicant and annual report for the years 2015-16, 2016-17 and 2017-18. In case audit of the firm is pending for the FY 2017-18, provisional accounts certified by CA may be considered. Audited accounts and Report prior to 2015-16 will not be accepted.</p>

		d. Copy of Income Tax Return of last 03 years, ending March 2018.
DOCUMENTS FOR TECHNICAL EVALUATION		
1.	Service Matrix	<p>Applicant shall submit via email the signed and stamped copy of Annexure II which includes the following:</p> <ul style="list-style-type: none"> • Proposed duration of the Agreement • Number of Verticals proposed to be undertaken • Proposed minimum spend for the proposed verticals for each of the year (Indicative figure) • Proposed location/Academy as per Annexure – I • Narrative Description of services offered
2.	Overall Contribution	<p>Applicant shall submit via email copy of statement of Overall Contribution of last 3 years as given in Annexure V, duly signed and stamped by their Chartered Accountant/ Statutory Auditor clearly mentioning any of the following:</p> <ul style="list-style-type: none"> • In case of Company: Contribution towards CSR • In case of Trust / NGO/LLP/Philanthropic institution/Society: Amount given or spent towards charitable or benevolent purposes. • In case of Consortium: Cumulative CSR Contribution and donations/charity, of the entities.

Note:

- Wherever applicable, the above documents shall be used for evaluation purpose as well.
- All the above documents in requisite format are to be furnished via email.
- Supporting documents for evaluation shall also be verified during presentation. The Applicants are advised to make their presentation strictly according to the evaluation criteria based on the credentials submitted above.

5.4 Applicant, which does not fulfil any of the above requirements and/or gives evasive information/reply against any such requirement, shall be ignored.

5.5 Amendments to EOI Documents:

5.5.1 At any point of time, prior to the deadline for submission of Proposals, SAI may, for any reason deemed fit by it, modify the EOI documents by issuing suitable amendment(s) to it. Applicants are advised to check the same before submission of proposals.

5.5.2 Such an amendment will be uploaded on SAI website: <http://sportsauthorityofindia.nic.in> Applicants are, therefore, advised to refer to SAI website before submitting proposals.

NOTE: It is the responsibility of Applicant to go through the EOI Document to ensure furnishing of all required documents in addition to above. Applicants should make sure that all the pages are **numbered** and **an index** should be attached, as the first page with the Proposal. The authorized signatory of the Applicant must sign the Proposal duly stamped at appropriate places and initial all the remaining pages of the Proposal.

6. CLARIFICATIONS ON EOI DOCUMENT

6.1 All enquiries from the Applicants relating to this EOI must be submitted exclusively to the contact person at the given email address/by post or by hand. The queries should necessarily be submitted on or before scheduled date and time mentioned in the Critical Date Sheet in the following format:

To, Deputy Director, Special Projects, Sports Authority of India, New Delhi.					
APPLICANT'S REQUEST FOR CLARIFICATION					
Name of Organization/Entity submitting request		Name and position of person submitting request		Full formal address of the organization including phone, fax and email points of contact and contact details of local office as well	
				Tel:	
				Fax:	
				Email:	
Sl. No.	EOI Document Reference(s) (Clause number/page)	Content of EOI requiring clarification	Points of Clarification required.		
1					
2					

6.2 All enquiries should be sent to SAI only through email only. SAI shall not be responsible for ensuring that Applicants' enquiries have been received by them. SAI shall endeavour to provide a complete, accurate, and timely response to all questions to all the Applicants. However, SAI makes no representation or warranty as to the completeness or accuracy of any response, nor does SAI undertake to answer all the queries that have been posed by the Applicants. All responses given by SAI will be distributed to all the Applicants.

6.3 SAI will host a Pre-proposal meeting, scheduled as per the details in the Critical Date Sheet mentioned in Clause 2 of the EOI. The representatives of the interested Applicants may attend the pre-proposal meeting at their own cost. The purpose of the meeting is to provide Applicant(s) with information regarding the EOI and discuss Applicant's queries, together with proposed solutions. The SAI shall provide each Applicant with an opportunity to seek clarifications regarding any aspect of the EOI during the pre-proposal meeting.

6.4 Within reasonable time period from the Pre-proposal meeting, the SAI shall issue responses to all of the Applicants' written queries, together with any other revised documents (if required).

6.5 Applicant may download the EOI Documents from the web site- www.sportauthorityofindia.nic.in.

6.6 Proposals shall be submitted via email as per Clause 5 of the EOI.

6.7 Applicant who has downloaded the EOI from the SAI website www.sportauthorityofindia.nic.in shall not tamper/modify the EOI form including downloaded price proposal template in any manner. In case if the same is found to be tempered/ modified in any manner, EOI will be completely rejected and Applicant is liable to be banned from doing business with SAI.

6.8 Any clarifications issued by SAI shall form an integral part of this document and shall amount to an amendment of relevant clauses of this document.

7. **OPENING OF PROPOSALS**

7.1 The date and time of Opening of Proposals shall be intimated separately at a later stage via email/phone.

7.2 The Applicants are required to share **PASSWORD** of their Proposal submitted in the form of compressed folders on the date of Opening of Proposals.

7.3 SAI shall open the PROPOSALS in the presence of authorized representatives from participating Applicants who choose to attend. The date fixed for opening of Proposals, if subsequently declared as holiday by the Government, the proposals will be opened on the next working day, time and venue remaining unaltered.

7.4 The authorized representatives are required to bring authorization letter to attend the opening of proposals.

8. **EVALUATION**

8.1 The proposals will be screened based on the eligibility criteria stated above and submission of all the requisite documents as sought for prequalification. The technical evaluation of the proposal of only successful applicant in pre-qualification evaluation will be done.

8.2 Upon receipt of the said expressions of interest and/or proposals from the applicants, SAI shall evaluate the said proposals in accordance with the criteria laid down in this EOI. The Applicant shall be required to give presentation of their proposal detailing the vision and scope of the partnership envisioned by them in their expressions of interest and/or proposals

at short notice. SAI may also conduct discussions with the said Applicants, based on SAI's evaluation criteria, in order to achieve clarity on the proposals.

- 8.3 SAI shall make its decision based on its evaluation criteria and shall accordingly communicate its decision based on its evaluation criteria and shall accordingly communicate its decision to the said Applicants.
- 8.4 SAI shall select Partner (applicant) as the service provider for provision of one or more of the service verticals for SAI Academies as per following evaluation process;

S. NO.	PARAMETERS	MAXIMUM MARKS (100)
1	Evaluation of the Proposal (80 marks)	
1.1	Proposed Duration of Agreement Upto 1 year – 2 marks Upto 2 years – 6 marks Upto 3 years or more- 10 marks	10
1.2	Number of Verticals proposed to be undertaken Upto 3 vertical – 4 marks 4-6 verticals – 12 marks 7 or more verticals- 20 marks	20
1.3	Proposed Minimum Spend in terms of financial service for the proposed vertical for each of the year claimed by the bidder Less than 1 crore – 5 marks 1 crore – less than 3 crore- 10 marks 3 crore- less than 5 crore- 15 marks More than 5 crore - 20 marks	20
1.4	Presentation of their proposal detailing the vision and scope of the partnership envisioned	30
2	Overall contribution: By Company as CSR or Consortium (cumulative CSR contribution and donations/ charity, of the entities) or trust/NGO/LLP/Philanthropic Institution/Society amount spent or given on charity by Trust in last three years: 0 to less than 2.5crores- 4marks 2.5 to less than 5 crores- 8marks 5 to less than 7.5 crores- 12marks 7.5 to less than 10 crores- 16 marks More than 10 crores- 20 marks	20
	TOTAL SCORE	100Marks (Max)

Note: Proposals of the applicants scoring 50 Marks or above shall be considered for further processing.

9. AWARD OF THE CONTRACT

- a) The contract for each of the Service Verticals/Academies shall be awarded on the basis of Marks scored by the Applicants in consonance with the financial/service offers made for the respective service verticals/Academy.

- b) In the event if there is **only one proposal/interest** for Academy Vertical, SAI after discussions and negotiations with the Applicant, may award the contract to such a party.
- c) In the event that SAI receives **two or more proposals** from different Applicants for the same Academy Vertical on Philanthropic/CSR basis, SAI shall send to the Applicants a detailed RFP enumerating the scope of work along with evaluation criteria so that they may submit a detailed proposal in accordance with the RFP and evaluation criteria as notified therein.
- d) In the event that SAI has received **two or more proposals** from different Applicants for the same Academy Vertical and SAI has selected a proposal in accordance with the manner as stated in the preceding clause, SAI shall offer the other Applicants, which were not selected, an opportunity to choose and contribute to any other Academy vertical stated under Annexure II. If the Applicant consents to contribute to any other Academy vertical stated under Annexure-II, then SAI may after discussions and negotiations with the Applicant, award the contract to such an Applicant.
- e) Following the decision to award the contract to the select identity, the parties shall enter into a written contract binding on both parties. The contract shall be in consonance with the Indian Contract Act 1872. The contract shall be signed by the duly authorized representatives of the parties and shall bear the date of signature.
- f) It is clarified that the Partner shall be solely responsible for provision and management of the selected services to the Academies.

10. MISCELLANEOUS

- 10.1 SAI reserves all rights to accept and/or reject any or all proposal (s) or to annul the process and reject all proposals, at any time prior to selection of an Applicant without assigning any reason whatsoever and without thereby incurring any liability to the affected Applicant on the ground of SAI's action.
- 10.2 The applicant(s) shall bear all costs associated with the preparation and submission of its proposal, including cost of presentation for the purposes of clarification of the proposal, if so desired by the SAI. SAI shall in no event be responsible or liable for those costs, regardless of the conduct or outcome of the application/selection process.
- 10.3 Any effort by an applicant to influence the proposal comparison/evaluation/ work award decision by way of overt/covert canvassing shall result in non-consideration / rejection of its proposal.
- 10.4 At any time prior to the last date for receipt of proposals, SAI, may, for any reason, modify the EOI by an amendment. The amendment will be notified through email and will be binding on the applicants. In order to provide prospective applicants reasonable time to take the amendment into account in preparing their proposals, SAI, may, at its discretion, extend the last date for receipt of proposals and/or make other changes in the requirements set out in the EOI.
- 10.5 SAI may at any time during the EOI process request the applicants to submit revised pre-qualification in case of change in scope of work, without thereby incurring any liability to the affected applicants.
- 10.6 SAI may cancel the EOI process at any time without assigning any reason.

- 10.7 SAI reserves the right to change the schedule of dates / time stated in this EOI. Changes, if any, shall be displayed on the website of SAI. Applicants are advised to regularly check the SAI website.
- 10.8 The responsibility of furnishing honest and truthful information without concealing any facts lies on the applicant. If at any stage, it is found that any information given by the applicant is false/incorrect/concealed, then SAI shall have the absolute right to take any action as deemed fit without incurring any liability to the affected applicant on the ground of SAI's action.
- 10.9 The proposals made by the Applicant and all correspondence and documents relating to the proposals exchanged between the applicants and SAI shall be in English.
- 10.10 Authorized Signatory of the Proposals
- i) The Authorized Signatory for this EOI shall mean the person/entity on whose behalf the proposal document forms are signed. The applicant may submit their Proposal through either the Principal Officer or the duly authorized representative of the applicant;
 - ii) All pages of the proposal form shall be initialed and stamped by the authorized representative of the applicant;
 - iii) All certificates and documents (including any clarifications sought and subsequent correspondences) received hereby, shall, be furnished and signed by the authorized representative of the applicant; and
 - iv) The certificate of authority and any other document consisting of adequate proof of ability of the signatory to bind the applicant shall be annexed as given in sample in Annexure III to the proposal.
- 10.11 The personnel deployed by CSR partner will abide by law of land and code of conduct of SAI from time to time.

Proposals/EOI shall remain valid for a period of 90 days after the date of proposal opening prescribed in this EOI. A proposal/EOI valid for a shorter period may be rejected by the SAI as non-responsive.

10.12 Confidentiality

- i) When a proposal is selected, a non-disclosure agreement shall be signed, at which time the terms and conditions of the SAI Non-disclosure Agreement executed by the applicant shall take precedence over the terms of this paragraph. Unless the applicant has SAI's prior written permission, it shall not:
 - associate the applicant's products or services with SAI;
 - represent to anyone that SAI has employed or endorsed the applicant's products or services.
- ii) The applicant shall not issue any public statements or otherwise disclose any information concerning this EOI, the process, or its participation in the process without prior written approval of SAI.
- iii) The applicant shall not in any way advertise or publicly announce that they are entering into discussions with and/or undertaking work for SAI without SAI's prior written consent.
- iv) The confidentiality obligations detailed above shall survive any termination or expiration of this EOI.
- v) Any breach of these requirements shall invalidate the applicant's proposal.

- vi) The applicant shall not divulge the proposal technical details and/or financials, or give any indication of the proposal technical details and/or financials, to any third party.
 - vii) The applicant must not try to obtain any information about any other applicant's proposal, or otherwise attempt to compromise the integrity of this EOI process.
- 10.13 SAI has the right to inspect the books of the applicants anytime after their selection under this EOI. SAI shall appoint an independent agency to scrutinize and validate the financials and other details of the selected applicant. The fee for the above inspection would be borne by the selected applicant.
- 10.14 SAI may not consider proposals if they do not provide sufficient information with respect to their proposals as stated under **Annexure II**.

ANNEXURE 'I' | LOCATION WISE DETAILS OF SAI ACADEMIES

LIST OF ACCREDITED ACADEMIES UNDER KHELO INDIA

Sr. No	Name of Academy	Discipline	Status
1	SAI National Archery Academy, Sonapat	Archery	Operational
2	SAI National Athletics (Middle & Long Distance) Academy, Bhopal *	Athletics	Operational
3	SAI National Athletics Academy (Sprints & Jumps), Trivandrum	Athletics	Operational
4	SAI National Athletics Academy (Sprints & Pole Vault), JNS, New Delhi	Athletics	Operational
5	SAI National Athletics Academy, Sonapat	Athletics	Operational
6	SAI Gopichand National Badminton Academy, Hyderabad	Badminton	Operational
7	SAI Regional Badminton Academy, Bhubaneswar	Badminton	Operational
8	SAI National Boxing Academy, Rohtak	Boxing	Operational
9	SAI National Cycling Academy, IG Stadium, Delhi	Cycling	Operational
10	SAI National Cycling Academy, Guwahati	Cycling	Operational
11	SAI National Hockey Academy, MDCNS, New Delhi	Hockey	Operational
12	SAI National Judo Academy, (Bhopal)	Judo	Operational
13	SAI National Rowing Academy, Alleppey	Rowing	Operational
14	SAI National Swimming Academy , Dr. SPMSPC**	Swimming	Operational
15	SAI National Weightlifting Academy, Aurangabad	Weightlifting	Operational
16	SAI National Wrestling (Girls) Academy, Lucknow	Wrestling	Operational

Sr. No	Name of Academy	Discipline	Status
17	SAI National Wrestling (Boys)Academy, Sonepat	Wrestling	Operational
18	SAI National Judo Academy, Imphal	Judo	Under process
19	SAI STC (Girls) Dharamshaala (Kabaddi)	Kabaddi	Under process
20	SAI Regional Centre Gandhinagar (Boys) Kabaddi	Kabaddi	Under process
21	SAI STC (Girls), Dharamshala (Kho-kho)	Kho-Kho	Under process
22	SAI National Para Sports Academy, Gandhi nagar	Para Sports	Under process
23	SAI National Rowing Academy, Jagatpur	Rowing	Under process
24	SAI National Shooting Academy, KSSR, Delhi	Shooting	Under process
25	SAI National Table Tennis Academy, Kolkata	Table Tennis	Under process
26	SAI National Weightlifting Academy, Imphal	Weightlifting	Under process
27	SAI National Archery Academy, Guwahati	Archery	Under process
28	SAI Regional Badminton Academy, Guwahati	Badminton	Under process
29	SAI National Boxing Academy, Imphal	Boxing	Under process
30	SAI National Gymnastics Academy, Kolkata	Gymnastics	Under process
31	SAI National Gymnastics Academy, Delhi	Gymnastics	Under process

LIST OF SAI ACADEMIES NOT ACCREDITED UNDER KHELO INDIA

S.No	Name of Academy	Discipline	Status
32	SAI National Cue Sports Academy, Dr. SPMSPC, New Delhi (Non residential)	Cue Sports	Operational
33	SAI Regional Football Academy, Imphal	Football	Operational

S.No	Name of Academy	Discipline	Status
34	SAI Regional Football Academy, Trivendrum	Football	Operational
35	SAI National Golf Academy, Trivandrum	Golf	Operational
36	SAI National Water Sports Academy, Jammu & Kashmir	Water Sports	Under process

Note:

* SAI is having MOU with M/s Procam International for some of the service verticals of this Academy till December, 2020. Details may be asked separately. Fresh proposals for these service verticals shall be called only after the termination of existing MoU. M/s Procam International, if desired, may apply to upgrade the MOU.

** SAI is having MOU with M/s Glenmark Aquatic Foundation for some of the service verticals of this Academy till January, 2021. Details may be asked separately. Fresh proposals for these service verticals shall be called only after the termination of existing MoU. M/s Glenmark Aquatic Foundation, if desired, may apply to upgrade the MOU.

ANNEXURE 'II' | SERVICE MATRIX

The following information should be provided in the format below by the Applicant for Proposal of Partnership for Various Verticals of SAI Academies or other Sports Promotional Scheme handled by SAI:

Name of Applicant:

S. No.	Verticals	Duration of Agreement (in Year)	Proposed minimum Spend per year (INR)	Location/SAI Academy (as per Annexure I) or any other Sports Promotional Scheme handled by SAI	Narrative Description of Offer
1.	Coaching (training and expertise);				
2.	Sports Science, Sports Medicine and minor injuries management;				
3.	Diet and Nutrition Services;				
4.	Education tie-up services for the players;				
5.	Design and implementation of comprehensive Athlete education, skill development and vocational programmes;				
6.	Provision of counseling and awareness programmes for post-career opportunities and ensuring cognitive, mental and emotional maturity of the athletes;				

7.	Lodging which includes: a. Maintenance and/or provision of costs and/or services, for lodging at SAI Facilities; or b. Lodging/Accommodation services and/or provision of costs for such lodging/accommodation when the Athletes travel for tournaments/competitions/camps.				
8.	Kitting and Equipment (including upgrades of equipment), consumables for the Athletes				
9.	Kitting and Equipment (including upgrades of equipment), consumables at SAI Academies and facilities.				
10.	Asset utilization and maintenance/ upkeep services.				
11.	Travel arrangement and services for attending tournaments and/or SAI coaching camps/training centers.				
12.	Insurance and Medical expenses and/or services.				
13.	Development of Sports infrastructure, training, expertise, sports science back-up, nutrition to sports persons, design of implementation of Athletes education, kitting, equipment, travel arrangement, medical expenses or any other areas for the development of Sports under the Khelo India.				
14.	The Implementation of Athletes education, kitting, equipment, travel arrangement, medical expense or any other areas for the development of sports under Target Olympic Podium Scheme (TOPS).				
15.	Support to Sports Women.				

16.	Any other service offered				
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Note: Narrative Description for provision of one or more service verticals to the SAI Academies or other Sports Promotional Scheme handled by SAI (A brief write – up on the proposal, showcasing the overall value addition and salient features to be attached as well)

(Signature, name and designation of the authorized signatory)

(Name and seal of the Applicant)

ANNEXURE 'III' | PROPOSAL SUBMISSION FORM

To,

**Deputy Director, Special Projects
Sports Authority of India,
JLN Stadium Complex, Entry Gate No 10,
Lodhi Road, New Delhi - 110003**

Sub: "Expression of Interest for Partnerships for Various Verticals of SAI Academies"

Dear Sir,

1. With reference to the EOI dated _____ for the above captioned project, and clarification issued by SAI thereof, I _____, having examined all relevant documents and understood their contents, hereby submit our Proposal for Expression of Interest for Partnerships for Various Verticals of SAI Academies.
2. All information provided in the Proposal and in the Appendices is true and correct and all documents accompanying such Proposal are true copies of their respective originals.
3. This statement is made for the express purpose of Partnerships for the aforesaid AcademyVertical(s).
4. I shall make available to SAI any additional information it may deem necessary or require for supplementing or authenticating the Proposal.
5. I acknowledge the right of the SAI to reject our proposal without assigning any reason or otherwise and hereby waive our right to challenge the same on any account whatsoever.
6. I agree that the Proposals shall be screened based on the eligibility criteria and evaluated in accordance with the criteria laid down in this EOI.
7. I acknowledge the right of SAI to award the contract to any Applicant if there is only one proposal/ interest for Academy Vertical in SAI after discussions and negotiations with the Applicant.
8. I acknowledge that the Proposals/EOI shall remain valid for a period of 90 days after the date of proposal opening prescribed in this EOI. A proposal/EOI valid for a shorter period may be rejected by the SAI as non- responsive. I agree to keep our Proposal flexible or for subsequently extended period, if any, agreed to by us. We also accordingly confirm to abide by this Proposal up to the aforesaid period. We further confirm that, until a formal contract is executed, this Proposal read with your written acceptance thereof within the aforesaid period shall constitute a binding contract between us.
9. I certify that in the last three years, we or any of our Associates/consortium partners' have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award, nor has been expelled from any project or contract by any public authority nor have had any contract terminated by any public authority for breach on our part.
10. I certify that we fulfil the "Fit and Proper Person" criteria as mentioned in this EOI document.

11. I understand that SAI may cancel the Selection Process at any time and that SAI is not bound to accept any Proposal, without incurring any liability to the Applicants.
12. If our entity/consortium is selected, we commit to provide Services as per the Companies (Corporate Social Responsibility) Rules 2014 or any other applicable laws that apply to us for the purposes of this purpose, as may be amended from time to time.
13. The undersigned is authorized to sign the documents being submitted through this EOI. (A copy of Power of Attorney or Board Resolution is enclosed)
14. The information provided herewith is true and correct to our best knowledge. If any discrepancies are found in the information provided or if the information provided is not correct, our firm would be fully responsible for that. We understand in such cases our proposals are liable to be rejected.

I declare that:

- a. I have examined and have no reservations to the EOI Documents, including any Addendum issued by SAI;
- b. I have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, in respect of any tender or request for proposal issued by or any agreement entered into with the DSYS or any other public sector enterprise or any government, Central or State; and
- c. I hereby certify that we have taken steps to ensure that, no person acting for us or on our behalf will engage in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice.

Yours faithfully,

(Signature, name and designation of the authorized signatory)

(Name and seal of the Applicant)

Power of Attorney (Sample)

Know all men by these presents, we, (name of entity and address of the registered and administrative office) do hereby constitute, nominate, appoint and authorize Mr. /Ms.....son/daughter/wife and presently residing at, who is presently employed/appointed with us and holding the position ofas our true and lawful attorney (hereinafter referred to as the “Authorized Representative”) to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our Proposal for Partnerships for Various Verticals of Sports Authority of India (SAI) Academies, including but not limited to signing and submission of all applications, proposals and other documents and writings, participating in pre-proposal and other meetings and providing information/responses to SAI, representing us in all matters before SAI, signing and execution of all contracts and undertakings consequent to acceptance of our proposal and generally dealing with SAI in all matters in connection with or relating to or arising out of our Proposal for the said Project and/or upon award thereof to us till the entering into of the Agreement with SAI.

AND, we do hereby agree to ratify and confirm all acts, deeds and things lawfully done or caused to be done by our said Authorized Representative pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Authorized Representative in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE, THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS DAY OF, 20**

For
(Signature, name, designation and address)

Witnesses:

- 1.
- 2.

Notarized Accepted

.....
(Signature, name, designation and address of the Attorney)

Notes:

The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required the same should be under common seal affixed in accordance with the required procedure. The Power of Attorney should be executed on a non-judicial stamp paper of INR 50 (fifty) and duly notarized by a notary public.

ANNEXURE IV | UNDERTAKING BY THE APPLICANT

1. This is to certify that I/We("the Applicant") before signing this Proposal have read and fully understood all the terms and conditions of this Proposal read along with clarifications and undertake that the I/We shall abide by them un-conditionally and to the satisfaction of SAI.
2. I/We have not been black-listed by Central/ State Governments/ PSUs at any point of time. There has been no criminal proceedings / conviction against us at any point of time.
3. I/ We hereby certify that I/we fulfill the "Fit and Proper Person" Criteria as mentioned below:
 - i. No Application for winding up or liquidation under Applicable Laws has been initiated against us or any of its or their respective directors and partners or any action or proceeding is initiated under the Insolvency and Bankruptcy Laws under the Applicable Law, including but not limited to declaration of Insolvency or Bankruptcy, disqualification or de-recognition by any professional body is initiated against us;
 - ii. No Current or previous banning or its respective directors, partners, executives or key managerial personnel by the governing body of any sport from involvement in the administration of or any form of participation in such sport, for any reason;
 - iii. no default is done by us or any of its or their respective directors and of any of its obligations to a financial institution or has defaulted on any of its obligations to a financial institution in the last 3 (three) financial years;
 - iv. Not Black listed by any government or semi-government body.
 - v. Absence of Conviction of us or any of its respective directors, partners, executives or key managerial personnel by any judicial body for any offence involving moral turpitude, economic offence, securities laws or fraud or any offence under the Prevention of Corruption Act, 1988 or the Indian Penal Code, or any other law for the time being in force, for causing any loss of life or property or causing a threat to public health as part of execution of a public procurement contract;
 - vi. Not Blacklisted by any government or semi-government body.

Signature of the authorised signatory of the Applicant with Seal

Name:
Designation:
Address:
Phone No.:
Mobile No. :
Email ID :
FAX :

ANNEXURE 'V' | OVERALL CONTRIBUTION

S. NO.	FINANCIAL YEAR	OVERALL CONTRIBUTION (INR)
1.	2017-18	
2.	2016-17	
3.	2015-16	

Certificate from the Statutory Auditor

This is to certify that(name of the Applicant) has spent/contributed the amount shown above against the respective years on account of its Corporate Social Responsibility or as donations/charity. And the Average CSR Contribution/donations/charity of the Applicant in the last three years is Rs._____. (In words)

Name of the audit firm:

Seal of the audit firm

Date:

(Signature, name and designation of the authorized signatory)

Note:

- In case the Applicant does not have a statutory auditor, it shall provide the certificate from its chartered accountant (CA) that ordinarily audits the annual accounts of the Applicant.
- In case audit of the firm is pending for the FY 2017-18, provisional accounts certified by CA may be considered. Audited accounts and Report prior to 2015-16 will not be accepted.